



VISAKHAPATNAM PORT TRUST
MECHANICAL & ELECTRICAL ENGINEERING DEPARTMENT

**INVITATION OF EXPRESSION OF INTEREST (Eoi) FOR
OPERATION & MAINTENANCE OF EXISTING EQ-1 TERMINAL FOR CARRYING OUT
COMMERCIAL OPERATIONS WITH THE EXISTING FACILITIES**

1.	ORGANISATION	:	VISAKHAPATNAM PORT TRUST
2.	DEPARTMENT	:	Mechanical & Electrical Engineering, V.P.T.
3.	NOTICE INVITING FOR E.O.I. NUMBER	:	IM&EE/PMU/O&M/EQ-1/01, dt.18.02.2022.
4.	NAME OF WORK	:	OPERATION & MAINTENANCE OF EXISTING EQ-1 TERMINAL FOR CARRYING OUT COMMERCIAL OPERATIONS WITH THE EXSITING FACILITIES
5.	PRE-EOI CONFERENCE	:	25-02-2022 at 11.00 am in the CME's Conference Hall, 2 nd Floor, AOB, VPT, Visakhapatnam
6.	AUTHORITY'S RESPONSE TO PRE- Eoi Conference	:	28.02.2022
7.	LAST DATE FOR SUBMISSION OF RESPONSES ON PRESCRIBED FORMAT AT THE PLACE DESCRIBED IN THE EOI	:	08-03-2022 Up to 15.00 Hours
8.	For the complete EOI document, please visit	:	VIZAGPORT.COM
9.	ADDRESS	:	CHIEF MECHANICAL ENGINEER, AOB 2 nd FLOOR VISAKHAPATNAM PORT TRUST VISAKHAPATNAM -530035

Copy to: Jt. Director (R&P) - along with complete bid document in Soft copy form to display in the VPT Web site on 18.02.2022 and kept up to 08-03-2022 up to 15.00 Hrs.

Copy to: FA&CAO/C.E./T.M./ Nodal Officer, IT / C.V.O. for information.

Copy to: Dy. Director (EDP) for information.

Copy to: Notice Board / O.S. to arrange display the tender notice on the notice board.

Copy to: The Chief Mechanical Engineer, All Major Ports, through Fax.

VISAKHAPATNAM PORT TRUST
VISAKHAPATNAM

EOI Notice No. IM&EE/O&M/EQ-1/01, dt.18.02.2022.

**EXPRESSION OF INTEREST (Eoi)
FOR
OPERATION & MAINTENANCE OF EXISTING EQ-1 TERMINAL FOR CARRYING OUT
COMMERCIAL OPERATIONS WITH THE EXSITING FACILITIES AT INNER HARBOUR OF
VISAKHAPATNAM PORT**

1. Visakhapatnam Port Trust is one of the leading Major Ports in India located on the East Coast in the state of Andhra Pradesh, mid-way between Kolkata and Chennai. Visakhapatnam Port Trust has two harbours viz., Outer Harbour and Inner Harbour.
2. It is proposed to undertake operation & maintenance of existing EQ-1 Terminal for carrying out commercial operations with the existing facilities at the Inner Harbour of Visakhapatnam Port and VPT invites Expression of Interest (Eoi) from interested parties willing to undertake the subject services.
3. For the complete EOI document, please visit: VIZAGPORT.COM
4. Responses on prescribed format should be submitted at the place described in the EOI Document on or before 15.00 hrs of 11-03-2022.
5. For further clarifications, please contact:
 1. Chief Mechanical Engineer,
AOB 2nd Floor,
Visakhapatnam Port Trust,
Visakhapatnam – 530 035.
Email: cme.rnh.vpt@gov.in
 2. Materials Manager & Head PMU
Project Monitoring Unit
AOB 4th Floor,
Visakhapatnam Port Trust,
Visakhapatnam – 530035.
Email: cme.crp.vpt@gov.in

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1.0 DISCLAIMER

Visakhapatnam Port Trust (VPT) has prepared this document to give interested parties background information on the project. While VPT has taken due care in the preparation of information contained herein and believes it to be accurate, neither VPT nor any of its authorities or agencies nor any of their respective Officers, employees, agents or advisors gives any warranty or make any representations, express or implied, as to the completeness or accuracy of the information contained in this document or any information which may be provided in connection therewith.

The information is not intended to be exhaustive. Interested parties are required to make their own inquiries and respondents will be required to confirm in writing that they have done so and they do not rely on the information provided in the EOI document in submitting their response. The information is provided on the basis that it is non – binding on VPT or any of its authorities or agencies or any of their respective officers, employees, agents or advisors.

VPT reserves the right not to proceed with the services and reserves the right to decline to discuss the requirements of services further with any party expressing interest.

No reimbursement of cost of any type whatsoever will be paid to persons, or entities, expressing interest in the project.

2.0 INTRODUCTION:

The Port of Visakhapatnam is one of the 12 major ports of the country, under the administrative control of Ministry of Ports, Shipping and Waterways (MoPSW). It is located on the East Coast, almost midway between Chennai and Kolkata, in the state of Andhra Pradesh, at latitude 17° 41' N and longitude 83° 18' E. It is a Premier Port having glorious record of handling the highest quantum of traffic, among major ports. The quantum of traffic handled during 2020-21 is 69.84 MTPA.

2.1 VPT has 21 berths in the Inner Harbour with a water spread of 100 hectares and 7 berths in the Outer Harbour with a water spread of 200 hectares. The Inner Harbour can accommodate vessels up to 240m LOA with draft up to 14.5mts, while the Outer Harbour is capable of handling vessels up to 2,00,000 DWT having draft up to 18.10m. Besides the above two harbours, the port has a Fisheries Harbour to accommodate fishing trawlers/boats.

- 2.2 The port has a network of roads, railway lines to cater to inter-modal transport for movement of cargo to and from the hinterland.

The Port handles a variety of cargo, which includes, among others, Iron ore, thermal coal, steam coal, coking coal, POL, fertilizers, containerized cargo etc. The port has adequate open and covered storage areas for storage of cargo.

The port has to its credit ISO:9001, ISO:14001 and OSHAS:45001 international accreditation certificates.

- 2.3 VPT has intended to undertake operation & maintenance of existing EQ-1 Terminal for carrying out commercial operations with the existing facilities.

The salient features of the existing EQ-1 terminal are:

- (a) Length of Berth: 280 m, Width of Berth: 22.50m
- (b) LOA – 230m, Beam – 32.5m
- (c) Designed dredged depth = (-) 16.10m.
- (d) Draft available : 14.50m
- (e) Stackyard : 25 Acres(approx.)
- (f) Harbour Mobile Cranes 75T -2 No's
- (g) Wagon Loader 3200 TPH – 1No.
- (h) Belt Conveyors – 3000 TPH
- (i) Reclaimer cum stacker 3200 TPH - 2No's
- (j) Silo storage capacity 2000 T.

- 2.4 VPT may organize a pre-EOI conference on 25-02-2022 @ 11.00 a.m.

3.0 **PURPOSE OF THE EOI**

Through EOI, Visakhapatnam Port Trust intends to identify required business interests for “Operation & maintenance of existing EQ-1 Terminal for carrying out commercial operations with the existing facilities at the Inner Harbour of Visakhapatnam Port”.

4.0 **WHO SHOULD RESPOND**

- 4.1 VPT expects response to the EOI from;

- Firms/Individuals having experience in Operation & Maintenance of conveyor system, HMC, stacker & reclaimers etc., for handling of cargo operations.
- Suggestions for various models for executing the O&M contracts duly indicating the financial implications of each model

5.0 **HOW TO RESPOND**

- (a) The response to EOI shall be enclosed in a separate sealed envelope and shall be marked as “Expression of Interest for “Operation & maintenance of existing EQ-1 Terminal for carrying out commercial operations with the existing facilities at the Inner Harbour of Visakhapatnam Port ”.
- (b) The EOI should be submitted in the format given at **Appendix-I**. The proposal should be accompanied with a statement of relevant financial information pertaining to the audited annual accounts of the respondent for the last three years.
- (c) The language for submission of document shall be English. In case of any other language, English translation must be enclosed.
- (d) Any item of letter of response, which is not applicable to the respondent, should be written as Not Applicable.
- (e) All costs incurred by respondents in connection with the EOI shall be borne by respondents themselves.
- (f) The designated authority for submission of proposal is:

Chief Mechanical Engineer,
AOB 2nd Floor,
Visakhapatnam Port Trust,
Visakhapatnam – 530 035.
Email: cme.rnh.vpt@gov.in
- (h) Respondents may seek any clarifications, if any, in writing by post, courier, facsimile, or e-mail at the above mentioned address.
- (i) Last date for submission of completed EOI is 08.03.2022 by 15:00 hrs. at the above mentioned address.
- (j) In case the respondent intends to give additional information for which specified space in the given format is not sufficient, it may be furnished in a separate sheet. Such information is to be given only if it is salient and directly pertinent to the EOI.
- (k) All the pages of the EOI and Annexure should be signed and the authorized signatory should countersign corrections and over writings.
- (l) VPT reserves the right to cross check and confirm the information/details furnished by the respondents in response to this EOI.

- (m) All the information submitted by the party through EOI will be kept as strictly confidential by VPT and will not be shared with any other party.

6.0 **USE OF INFORMATION**

VPT reserves the right to use information received in the replies to EOI for further development of the project.

7.0 **RESPONDENT'S RESPONSIBILITY**

It is expressly clarified that before submitting the EOI, the respondent must have carefully examined the contents of all the documents. Any failure to comply to do so will be at the respondent's risk.

8.0 **AMENDMENT**

VPT may modify the EOI by issuing an addendum before last date of submission of the Application. Any addendum thus issued shall be part of EOI and shall be posted on the website. Participants desirous of getting notified of such corrigendum/addendum through email may send such request through email to cme.rnh.vpt@gov.in.

To give respondents reasonable time in which to take addendum into account in preparing their Applications. VPT may extend the last date of submission of response.

9.0 **LANGUAGE**

The response to EOI prepared and all correspondence and documents related to the EOI, and exchange by the respondent and VPT shall be in English. If another language is used, it must be accompanied by the translated version in English.

10.0 **SIGNATURE AND SUBMISSION**

All the responses must be submitted, duly signed by the Authorized Signatory under the Letter of response the format for which is provided at **Appendix-1** of this document.

The signed proposal along with all the documentary evidence required of technical and financial capability and with all the Annexures filled and signed must be submitted on or before the prescribed date and time for the submission of EOI in this document.

11.0 **GOVERNING LAW**

The governing law for the purpose of the process is the laws of India and courts of Visakhapatnam shall have full jurisdiction considering any matter arising out of this EOI and the process.

LETTER OF RESPONSE

Appendix- I

To,
The Chief Mechanical Engineer,
AOB 2nd Floor,
Visakhapatnam Port Trust,
Visakhapatnam-530035.
(India)

(Respondent to provide date and reference)
Dear Sir,

**RESPONSE TO –EOI for “OPERATION & MAINTENANCE OF EXISTING EQ-1
TERMINAL FOR CARRYING OUT COMMERCIAL OPERATIONS
WITH THE EXSITING FACILITIES AT INNER HARBOUR OF
VISAKHAPATNAM PORT”.**

We, the undersigned, offer the following information in response to the Expression of Interest sought by you vide your Notification No. _____, dated _____.

- (a) We are duly authorized to represent and act on behalf of _____(hereinafter the “respondent”)
- (b) We have examined and have no reservations to the EOI Document including Addenda No(s) _____.
- (c) We are attaching with this letter, the copies of original documents defining:
 - i) The Respondent’s legal status;
 - ii) Its principal place of business;
 - iii) Its place of incorporation (if respondents are corporations); or its place of registration (if respondents are cooperative institutions, partnerships or individually owned firms);
 - iv) Self certified financial statements of Last three years (2018-19, 2019-20, 2020-21), clearly indicating the experience, financial turn over and net worth.
 - v) Proof of experience in carrying out similar O&M Contracts in similar plants / industries.
 - vii) Suggestions for various models for executing the O&M contracts duly indicating the financial implications of each model.

(7)

- (d) We shall assist VPT and/or its authorized representatives to obtain further clarification from us, if needed.
- (e) VPT and/or its authorized representatives may contact the following nodal persons for further information on any aspects of the Response:

Contact 1	Name	Telephone 1	E Mail
	Address		

- (f) This application is made in the full understanding that;
 - i) Information furnished in response to EOI shall be used confidentially by VPT for the purpose of "Operation & maintenance of existing EQ-1 Terminal for carrying out commercial operations with the existing facilities at the Inner Harbour of Visakhapatnam Port".
 - ii) VPT reserves the right to reject or accept any or all applications, cancel the EOI.
- (h) The undersigned declare that the statements made and the information provided in the duly completed application are complete, true, and correct in every detail. We also understand that in the event of any information furnished by us being found later on to be incorrect or any material information having been suppressed, VPT may delete our name from the list of Respondents.

NAME.....

In the Capacity of

Signed

Duly authorized to sign the response for and on behalf of

Date
